

B	I	N	G	O
·Share your morning Routine	·2 renewals today (send the MTG or HRLC Numbers)	·Find out the favorite food of someone on the Team that you do not know; get the recipe and send to us	·Needs Based solution of INSURANCE	·In Blue on 3 categories of the scorecard
·6 CPH for 3 days in 1 week	·Send us a selfie doing your favourite hobby (business appropriate of course)	·NEEDS based Solution of PLOC	·3 NPS transfers today - send us the date and time	·NEEDS based solution of PCR
·Send us a picture of your Favourite Super Hero	·Virtual Financial planner appointment	FREE	·3 Renewals today (send the MTG or HRLC Numbers)	·I have obtained all 5 NPS surveys this month on the ScoreCard
·If you were to Learn 1 new skill what would it be	·Refinance application/referral	·In Blue on 2 categories of the scorecard	·Go for a short walk and send us a picture of the outdoors in your neighbourhood	·My Customer Time is above 80%
·Find someone on the team that shares your Birth month	·4 opportunities created today - send us the MTG or HRLC #'s	·NEEDS based solution of MasterCard/VISA	·Who did (insert Team Member name here) look up to as a Kid?	·Find out XX Aby's Bianca's & Michelle's Favorite Music Style without asking them

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