

B	I	N	G	O
the net/net is	Let's bluesky this	20000 foot view	going forward	put your game face on
next steps	deal with it	tear down the silos	paradigm shift	at the end of the day
put it in the parking lot	swot analysis	FREE	thrown under the bus	best practice
out of the box	leave money on the table	synergy	core competency	lipstick on a pig
sharpen our pencils	manage expectations	plug and play	market driven	step up to the plate

B	I	N	G	O
put it in the parking lot	it's a category killer	synergy	leave money on the table	increase client mind-share
old 80-20 rule	lipstick on a pig	hope is not a strategy	best-of-breed	cash cow
open door policy	next steps	FREE	monetize it	ballpark this
burn the candle at both ends	right-size it	best practice	tear down the silos	at the end of the day
thrown under the bus	team player	ROI	out of the box	put your game face on

B	I	N	G	O
old 80-20 rule	ballpark this	let's square the circle	open door policy	synergy
low-hanging fruit	next steps	deal with it	going forward	phone it in
were customer focused	run with this	FREE	put it in the parking lot	paradigm shift
stake in the ground	best-of-breed	close the loop	plug and play	one off
ROI	leave money on the table	20000 foot view	monetize it	core competency