

|               |                    |                      |                  |             |
|---------------|--------------------|----------------------|------------------|-------------|
| <b>B</b>      | <b>I</b>           | <b>N</b>             | <b>G</b>         | <b>O</b>    |
| Supply Chain  | 8 Billion          | ELT                  | Quarter          | Investments |
| Capacity      | Submit             | Operational Planning | Budget           | Sign Off    |
| TOF           | CLT                | <b>FREE</b>          | Operating Profit | Fiscal Year |
| Cancellations | Forecast           | Revenue              | Headcount        | Phasing     |
| Review        | Financial Planning | Fabrics              | Navigator        | COF         |

|                  |                      |             |               |          |
|------------------|----------------------|-------------|---------------|----------|
| <b>B</b>         | <b>I</b>             | <b>N</b>    | <b>G</b>      | <b>O</b> |
| Operating Profit | Investments          | CLT         | Sign Off      | COF      |
| Revenue          | Fiscal Year          | Forecast    | Submit        | Budget   |
| TOF              | Quarter              | <b>FREE</b> | Navigator     | Capacity |
| ELT              | Operational Planning | Review      | Cancellations | Phasing  |
| 8 Billion        | Supply Chain         | VBU         | DLT           | Fabrics  |

|                  |             |             |                      |               |
|------------------|-------------|-------------|----------------------|---------------|
| <b>B</b>         | <b>I</b>    | <b>N</b>    | <b>G</b>             | <b>O</b>      |
| Operating Profit | Capacity    | Phasing     | DLT                  | Budget        |
| 8 Billion        | VBU         | ELT         | TOF                  | Cancellations |
| Submit           | Review      | <b>FREE</b> | Headcount            | Quarter       |
| COF              | Navigator   | Forecast    | Fiscal Year          | CLT           |
| Sign Off         | Investments | Fabrics     | Operational Planning | Supply Chain  |