

B	I	N	G	O
SET 5 TUNE UP APPTS	"I ALREADY KNOW THE PROBLEM"	20 HAPPY CALLS IN A SHIFT	SCHED MULTIDAY JOB	BOOK AN HVAC REPLACEMENT
10 CALLS FOLLOW THE CLOSEOUT CHECKLIST	SET 3 TUNE-UP APPT	RENEW 3 AMP PLANS	"I HAVE AN EASY JOB"	SAY TO A TECH "YOU KNOW THE RULES MEOW"
SELL 2 ESTIMATES UNDER 1K	Sell 1 AMP PLAN	FREE	"I TRIED TO REPAIR MYSELF"	BOOK "RACHEL"
BOOK 3 TGL ON SAME DAY	SCHED. "JOHN"	BOOK A "MARY"	80% BK% FOR A WEEK	FIND \$500 IN LOST REVENUE
30 COLD CALL BLITZ	1 INSTALL CHECKLIST COMPLETED	SAVE A "ILL GET BACK TO YOU"	Sell 2 AMP PLANS	10 HAPPY CALLS IN A SHIFT

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Sell 1 AMP PLAN	"I HAVE AN EASY JOB"	SCHED MULTIDAY JOB	10 CALLS FOLLOW THE CLOSEOUT CHECKLIST	RENEW 3 AMP PLANS
20 HAPPY CALLS IN A SHIFT	Sell 2 AMP PLANS	BOOK AN HVAC REPLACEMENT	1 INSTALL CHECKLIST COMPLETED	SAY TO A TECH "YOU KNOW THE RULES MEOW"
BOOK 3 TGL ON SAME DAY	"I TRIED TO REPAIR MYSELF"	FREE	BOOK "RACHEL"	"I ALREADY KNOW THE PROBLEM"
80% BK% FOR A WEEK	SAVE A "ILL GET BACK TO YOU"	SET 5 TUNE UP APPTS	10 HAPPY CALLS IN A SHIFT	SCHED. "JOHN"
BOOK A "MARY"	FIND \$500 IN LOST REVENUE	SELL 2 ESTIMATES UNDER 1K	SET 3 TUNE-UP APPT	30 COLD CALL BLITZ

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Sell 1 AMP PLAN	SAY TO A TECH "YOU KNOW THE RULES MEOW"	SCHED MULTIDAY JOB	Sell 2 AMP PLANS	20 HAPPY CALLS IN A SHIFT
BOOK "RACHEL"	"I ALREADY KNOW THE PROBLEM"	RENEW 3 AMP PLANS	10 CALLS FOLLOW THE CLOSEOUT CHECKLIST	30 COLD CALL BLITZ