

# BAY DAYS 2023 Bingo

|                                                           |                                          |                                                                          |                                                                   |                                                    |
|-----------------------------------------------------------|------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------|----------------------------------------------------|
| Speak about 2 items featured IN the isles                 | Acknowledge & Engage 5 customers         | Check Sales Floor Safety<br>_____                                        | Sell \$50 dollars during Bay Days<br>_____                        | Ensure a tidy and safe back-of-house on your shift |
| Ask a Bay Days knowledge question<br>_____                | Speak about 2 items ON the isle<br>_____ | Find/Fix 2 incorrect sales signs<br>_____                                | Acknowledge a hard worker :) _____                                | Provide Service Excellence<br>_____                |
| Smile often! It's BAY DAYS!                               | Team up to get a task complete<br>_____  | FREE SPACE Marketing Team!                                               | Acknowledge suspicious behaviour for asset protection             | Encourage and acquire a Neo credit                 |
| Encourage fitting room try-on                             | Sell a Bay Days "Door Crasher" _____     | Energize a customer with features and benefits that are also new to you! | Encourage a Bay Days cosmetic GWP or fragrance promotion<br>_____ | Find pricing discrepancy<br>_____                  |
| Empower yourself! Step outside your comfort zone<br>_____ | Answer a POS assistance call             | Learn something new _____                                                | Wear a Bay Days item _____                                        | Build basket with add-on products _____            |

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| Check Sales Floor Safety<br>_____                                        | Wear a Bay Days item _____<br>_____                   | Ensure a tidy and safe back-of-house on your shift | Answer a POS assistance call                    | Provide Service Excellence<br>_____                       |
| Encourage fitting room try-on                                            | Acknowledge suspicious behaviour for asset protection | <b>FREE SPACE Marketing Team!</b>                  | Encourage and acquire a Neo credit              | Acknowledge & Engage 5 customers                          |
| Encourage a Bay Days cosmetic GWP or fragrance promotion<br>_____        | Learn something new _____<br>_____                    | Speak about 2 items featured IN the isles          | Build basket with add-on products ____<br>_____ | Sell a Bay Days "Door Crasher" ____<br>_____              |
| Energize a customer with features and benefits that are also new to you! | Find pricing discrepancy<br>_____                     | <b>Smile often! It's BAY DAYS!</b>                 | Speak about 2 items ON the isle<br>_____        | Empower yourself! Step outside your comfort zone<br>_____ |

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| Speak about 2 items featured IN the isles | Encourage fitting room try-on           | Energize a customer with features and benefits that are also new to you! | Speak about 2 items ON the isle _____   | Ensure a tidy and safe back-of-house on your shift             |
| Smile often! It's BAY DAYS!               | Build basket with add-on products _____ | FREE SPACE Marketing Team!                                               | Sell a Bay Days "Door Crasher" _____    | Encourage a Bay Days cosmetic GWP or fragrance promotion _____ |
| Team up to get a task complete _____      | Provide Service Excellence _____        | Sell \$50 dollars during Bay Days _____                                  | Wear a Bay Days item _____              | Check Sales Floor Safety _____                                 |
| Encourage and acquire a Neo credit        | Acknowledge & Engage 5 customers        | Find/Fix 2 incorrect sales signs _____                                   | Ask a Bay Days knowledge question _____ | Empower yourself! Step outside your comfort zone _____         |