

B	I	N	G	O
New Lead	"I'm too busy" Objection	25 Dials	In person meeting scheduled	75 Dials
10 Dials	New DM's Email	FREE SPACE	"Just send an email" Objection	Got hung up on
Mention the word "Update"	Sent to Voicemail	FREE	"We're all set" Objection	5 FTA's Set
50 Dials	Leave A Voicemail	7 FTA's Set	35 Dials	Call DM's Cell Phone
3 FTA's Set	1 FTA Set	Get a call back	T25 FTA	10 FTA's Set

B	I	N	G	O
Sent to Voicemail	"Just send an email" Objection	In person meeting scheduled	10 Dials	FREE SPACE
25 Dials	T25 FTA	75 Dials	1 FTA Set	Got hung up on
50 Dials	"We're all set" Objection	FREE	5 FTA's Set	"I'm too busy" Objection
35 Dials	Get a call back	New Lead	10 FTA's Set	Leave A Voicemail
7 FTA's Set	Call DM's Cell Phone	Mention the word "Update"	New DM's Email	3 FTA's Set

B	I	N	G	O
1 FTA Set	Get a call back	"Just send an email" Objection	Call DM's Cell Phone	"We're all set" Objection
New Lead	50 Dials	7 FTA's Set	New DM's Email	75 Dials
Mention the word "Update"	10 FTA's Set	FREE	Leave A Voicemail	35 Dials
Sent to Voicemail	Got hung up on	In person meeting scheduled	T25 FTA	25 Dials
5 FTA's Set	"I'm too busy" Objection	FREE SPACE	10 Dials	3 FTA's Set