

B	I	N	G	O
You mention it's a WIN WIN	'do you want to see profiles alongside your direct applicants'	GK Says No	We are too busy	Overcame a objection
Call last longer than 5 mins	You mention how cold it is	Rude Person	Ask for Easter vacancies	We are happy with current agencies
You manage to spec out a candidate	Book in a meeting	added 5 days	Picked up daily supply booking	Got direct number
Mention daily supply	We don't use agencies	Offer a 'free half day trial'	They ask for profiles	You Mention September Vacancies
Got a direct email	GK says contact is busy	Picked up a vacancy	Booked an interview	Call back booked

B	I	N	G	O
Picked up daily supply booking	Overcame a objection	Book in a meeting	You manage to spec out a candidate	Booked an interview
We are too busy	Got direct number	Mention daily supply	You mention how cold it is	Ask for Easter vacancies
You say "ducks in a row"	Picked up a vacancy	added 5 days	Call last longer than 5 mins	GK Says No
They ask for profiles	We are happy with current agencies	Rude Person	We don't use agencies	Call back booked
'do you want to see profiles alongside your direct applicants'	You mention it's a WIN WIN	You say 'what do I need to do to be a agency you contact'	Email admin@	GK says contact is busy

B	I	N	G	O
Picked up daily supply booking	Call last longer than 5 mins	They ask for profiles	Email admin@	Ask for Easter vacancies
'do you want to see profiles alongside your direct applicants'	You say 'what do I need to do to be a agency you contact'	You say "ducks in a row"	Call back booked	You mention how cold it is
Directed to website	We don't use agencies	added 5 days	Offer a 'free half day trial'	We are happy with current agencies
Picked up a vacancy	Mention daily supply	Got direct number	Book in a meeting	You Mention September Vacancies
Booked an interview	You manage to spec out a candidate	Overcame a objection	GK Says No	Rude Person