

B	I	N	G	O
thrown under the bus	Let's bluesky this	20000 foot view	going viral	run with this
old 80-20 rule	deal with it	the \$64 000 question	perfect storm	at the end of the day
right-size it	team player	FREE	tweet this	best practice
paradigm shift	let's square the circle	low-hanging fruit	step up to the plate	monetize it
put it in the parking lot	synergy	swot analysis	put your game face on	it's scalable

B	I	N	G	O
team player	let's square the circle	increase client mind-share	open door policy	low-hanging fruit
hope is not a strategy	best-of-breed	close the loop	paradigm shift	old 80-20 rule
next steps	ballpark this	FREE	burn the candle at both ends	run with this
best practice	lipstick on a pig	the \$64 000 question	at the end of the day	were customer focused
tear down the silos	ROI	one off	out of the box	deliverable

B	I	N	G	O
going viral	team player	plug and play	were customer focused	sharpen our pencils
right-size it	phone it in	step up to the plate	best practice	core competency
one off	deliverable	FREE	put it in the parking lot	open door policy
out of the box	ROI	leave money on the table	20000 foot view	next steps
deal with it	thrown under the bus	burn the candle at both ends	wrap our heads around this	win-win situation