B	I	N	G	O
You Say 'starting to feel like summer'	'We are happy with current agencies'	Easter Vacancies	Sorry super busy	Mention 'provisional bookings'
Discuss Easter plans	Would you like to book a trial day?	Picked up September vacancies	Added 2 LT days	We don't use agencies
You say 'Do you want to see applicants alongside direct applicants'	Booked an interview	How you looking for September vacancies?	In a meeting right now	They ask for profiles
Mention 'Easter bunny'	School asked for profiles to be sent	GK says contact is busy	Picked up 1 vacancy for after Easter	Call lasted longer than 5 minutes
Specced out an LSA	Do you have a direct line?	You say 'what do I need to do to be an agency you contact'	Ducks in a row	Got a new contact email

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B	I	N	G	O
You say 'Do you want to see applicants alongside direct applicants'	Booked an interview	We don't use agencies	Added 2 LT days	Call lasted longer than 5 minutes
Ducks in a row	They ask for profiles	How you looking for September vacancies?	Mention 'provisional bookings'	School asked for profiles to be sent
Discuss Easter plans	Easter Vacancies	Picked up September vacancies	Picked up 1 vacancy for after Easter	You Say 'starting to feel like summer'
Mention 'Easter bunny'	Do you have a direct line?	Would you like to book a trial day?	GK says contact is busy	Sorry super busy
Specced out an LSA	You say 'what do I need to do to be an agency you contact'	Got a new contact email	'We are happy with current agencies'	In a meeting right now

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B	I	N	G	O
They ask for profiles	Picked up 1 vacancy for after Easter	Do you have a direct line?	Ducks in a row	GK says contact is busy
Call lasted longer than 5 minutes	Got a new contact email	Discuss Easter plans	How you looking for September vacancies?	You Say 'starting to feel like summer'
Mention 'Easter bunny'	Specced out an LSA	Picked up September vacancies	Booked an interview	Would you like to book a trial day?
You say 'Do you want to see applicants alongside direct applicants'	School asked for profiles to be sent	You say 'what do I need to do to be an agency you contact'	Added 2 LT days	'We are happy with current agencies'
In a meeting right now	We don't use agencies	Sorry super busy	Easter Vacancies	Mention 'provisional bookings'

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