

| <b>B</b>                 | <b>I</b>         | <b>N</b>            | <b>G</b>             | <b>O</b>           |
|--------------------------|------------------|---------------------|----------------------|--------------------|
| Sell 2 products to guest | \$100.00 btch    | Any Add-On Service  | Post to Social Media | Full wax package   |
| 100% Attendance          | Sell 2 duos      | Haircut             | \$50.00 btc          | Men's camo         |
| Sell 1 wet brush         | Shape up         | Phase 4             | \$75.00 btc          | Double dim w/ full |
| Double dim w/ partial    | Sell 1 gift sets | Finish with 10% cpr | Color escape         | Get 3 new emails   |
| Any Chemical Service     | 10 % cpr         | Kids cut            | Style express        | Add on wax service |

| <b>B</b>              | <b>I</b>         | <b>N</b>                 | <b>G</b>           | <b>O</b>             |
|-----------------------|------------------|--------------------------|--------------------|----------------------|
| Shape up              | \$50.00 btc      | Post to Social Media     | 100% Attendance    | Haircut              |
| Any Add-On Service    | Style express    | Full wax package         | 10 % cpr           | Men's camo           |
| Double dim w/ partial | \$75.00 btc      | Phase 4                  | Double dim w/ full | \$100.00 btch        |
| Color escape          | Kids cut         | Sell 2 products to guest | Add on wax service | Sell 1 gift sets     |
| Finish with 10% cpr   | Get 3 new emails | Sell 1 wet brush         | Sell 2 duos        | Any Chemical Service |

| <b>B</b>                       | <b>I</b>                    | <b>N</b>                   | <b>G</b>               | <b>O</b>                   |
|--------------------------------|-----------------------------|----------------------------|------------------------|----------------------------|
| 10 %<br>cpr                    | Kids cut                    | \$50.00<br>btc             | Get 3<br>new<br>emails | \$75.00<br>btc             |
| Sell 2<br>products<br>to guest | Double<br>dim w/<br>partial | Finish<br>with<br>10% cpr  | Sell 2<br>duos         | Full wax<br>package        |
| Sell 1<br>wet<br>brush         | Add on<br>wax<br>service    | Phase 4                    | Sell 1<br>gift sets    | Color<br>escape            |
| Shape<br>up                    | Men's<br>camo               | Post to<br>Social<br>Media | Style<br>express       | Any<br>Add-On<br>Service   |
| Double<br>dim w/<br>full       | \$100.00<br>btch            | Haircut                    | 100%<br>Attendance     | Any<br>Chemical<br>Service |