

|                                   |                           |                             |                            |                               |
|-----------------------------------|---------------------------|-----------------------------|----------------------------|-------------------------------|
| <b>B</b>                          | <b>I</b>                  | <b>N</b>                    | <b>G</b>                   | <b>O</b>                      |
| Update Bio Sheet for presentation | "Like" BNI FB Page        | Give Purpose and Overview   | Send 4 referrals           | Post about chapter on Socials |
| Complete a 1-2-1                  | Update BNI profile        | Send 2 referrals            | Bring Business Card Holder | Sit in a new spot             |
| Visitor Attends meeting           | Clean up after meeting    | Have perfect attendance/sub | Invite a visitor           | Set up for meeting            |
| Meet with power team              | Send 3 referrals          | Give a testimonial          | Send 1 referral            | Complete a 1-2-1              |
| Send 5 referrals                  | Fill Business Card Binder | Wear nametag to meeting     | Give 10 min presentation   | Have 2 1-2-1s in a week       |

|                          |                           |                             |                               |                                   |
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