

B	I	N	G	O
Spec out a candidate	"Can I ask if you were to use agencies what would be the most important factor for you?"	'GK is too busy'	Get a direct line	Client asks about rates
"I don't expect to be your number 1 but a number 2/3 would be amazing!"	Pick up a September vacancy	Daily supply booking	"Do you use agencies at all?"	Mention about daily supply
Tell the client 1 benefit of working with us	"How are you finding supply bookings at the moment"	Arrange a visit	Arrange an IAT	Mention about Summer not being far away
Call is longer than 5 minutes	Direct email address	'We don't use agencies'	Client asks you to send over a profile	"How is September looking?"
Mention "Ducks in a row"	"In the area next week who do I need to sweet talk.."	You leave a voicemail	"Please can i have the contact details for your supply manager"	20 calls made

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"Please can i have the contact details for your supply manager"	Mention about Summer not being far away	Arrange a visit	Client asks about rates	Direct email address
"I don't expect to be your number 1 but a number 2/3 would be amazing!"	'GK is too busy'	Daily supply booking	Client asks you to send over a profile	Spec out a candidate
Call is longer than 5 minutes	"In the area next week who do I need to sweet talk.."	Pick up a September vacancy	'We don't use agencies'	Get a direct line
Mention "Ducks in a row"	You leave a voicemail	20 calls made	"Can I ask if you were to use agencies what would be the most important factor for you?"	Arrange an IAT

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Mention about Summer not being far away	Client asks you to send over a profile	"In the area next week who do I need to sweet talk.."	"Please can i have the contact details for your supply manager"	'We don't use agencies'
"How is September looking?"	20 calls made	"I don't expect to be your number 1 but a number 2/3 would be amazing!"	Arrange a visit	Spec out a candidate
Call is longer than 5 minutes	Mention "Ducks in a row"	Daily supply booking	"How are you finding supply bookings at the moment"	Pick up a September vacancy
Tell the client 1 benefit of working with us	Direct email address	You leave a voicemail	"Do you use agencies at all?"	"Can I ask if you were to use agencies what would be the most important factor for you?"
Arrange an IAT	Mention about daily supply	Get a direct line	'GK is too busy'	Client asks about rates