

B	I	N	G	O
Spec out an LSA	"What do we need to do in September to be on your agency list?"	Alex to send out Kuhoo (Bcc KG in)	Pick up a vacancy	Get an IAT
5 sales calls in Clacton	Send out Teacher mailer	Mention a meeting for next academic year	10 Primary sales calls in Colchester	Send out LSA mailer
Write up 2 profiles	10 sales calls in Clacton	Ask about teacher vacancies	Ask whether they use daily supply	Register 5 LSAs
Get a direct line	Mention how hot it is going to be on Friday	Alex to send out one of Nancys candidates (Bcc KG in)	Mention 2 live vacancies online	5 sales calls in Braintree
Register 1 teacher	Add 5 days for September	x1 Cleared candidate	Alex to send out Angel for Jessie (Bcc KG in)	Ask about September

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