

B	I	N	G	O
Spec out an LSA	"What do we need to do in September to be on your agency list?"	Ask if they use daily supply	Pick up a vacancy	Mention 2 live vacancies online
Add 5 days for September	Send out Teacher mailer	Mention a meeting for next academic year	10 sales calls in Colchester	Send out LSA mailer
Write up for 2 profiles	10 sales calls in Harlow/Herts	Jessie to send out Larissa for Alex	Jessie to send out Mr S	Register 5 LSAs
Jessie to send out x2 of Katies Candidates	Mention how hot it is going to be on Friday	Get a direct line	Mention a live vacancy online	5 sales calls in Braintree/Witham
Register 1 teacher	Ask about September	x1 candidate cleared	Ask about teacher roles	Get an IAT

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