

B	I	N	G	O
Spec out an LSA	"What do we need to do in September to be on your agency list?"	Ask if they will use daily supply	Pick up a vacancy	Mention how hot it is going to be on Friday
Add 5 days for September	Send out Teacher mailer	Nancy to send out Ellie for Katie	10 sales calls in Chelmsford	Send out LSA mailer
Write up 2 profiles	10 sales calls in Grays	Mention 2 live vacancies online	Mention a live vacancy online	Register 5 LSAs
Mention a meeting for next academic year	Nancy to send out Jordan Edwards for Katie	Get a direct line	Nancy to send out 1 of Jessies candidates	10 sales calls in Southend
Register 1 Teacher	Ask about September	x1 cleared candidate	Ask about teacher roles	Get an IAT

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Register 1 Teacher	x1 cleared candidate	Get an IAT	"What do we need to do in September to be on your agency list?"	Mention a live vacancy online

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Write up 2 profiles	Nancy to send out Jordan Edwards for Katie	x1 cleared candidate	10 sales calls in Chelmsford	"What do we need to do in September to be on your agency list?"
Mention a live vacancy online	Send out LSA mailer	Pick up a vacancy	Ask if they will use daily supply	Mention how hot it is going to be on Friday