

B	I	N	G	O
Sent out CMAs to past clients	\$350 000 to \$499999 Closing	Has a pet	Listed a Lot or Land	Has taken the required Ethics course due Dec. 31 :-)
Handed out 10 Business Cards	Sent 10 Handwritten Notes	Held more than 5 open houses	Attended DHI Sat. Zoom meetings	Listed a \$1Million Property
Received Written Review from Client	Showed Beach Property	FREE	Got a Referral Lead Under Contract	Has been with DHI for more than 10yrs
Has been with DHI less than 5 months	Listed an Expired or FSBO	Has other businesses aside real estate (not job; biz)	Has been with DHI for less than 2 yrs	Held an Open House
Has been a realtor for more than 10yrs	Got clients from social media	Held virtual open houses	Sold a Res Lot or Land	Has a new Buyer Agency Agreement

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