

|                                                     |                                      |                        |                                                     |                                                                       |
|-----------------------------------------------------|--------------------------------------|------------------------|-----------------------------------------------------|-----------------------------------------------------------------------|
| <b>B</b>                                            | <b>I</b>                             | <b>N</b>               | <b>G</b>                                            | <b>O</b>                                                              |
| Upsell a customer one of our party packages         | Get 3 Email signups                  | Get a picture review   | Sell any side with a main dish                      | Sell 8 Cocktails                                                      |
| Get a customer to have a shot                       | Up-sell some delicious food          | Sell a boba cocktail   | Get 3 Social shares                                 | Sell a tequila shot                                                   |
| Tell a customer about our 2-4-1 deals               | Use the bubblegun                    | <b>FREE</b>            | Get 4 people to double up their drink               | If a customer can pronounce Asahi correctly tick this box             |
| If a customer loses their ball tick this one off... | Sell some crisps                     | Sell 2 mocktails       | If a customer asks to "Play Putt Putt" tick the box | Sell a VK Bucket or beer bucket                                       |
| Get someone to buy a dessert                        | Get a customer to buy a Gooses Melon | Sell a sharing pitcher | sell a bottle of prosecco                           | Get a customer to post a social media picture of one of our cocktails |

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| <b>B</b>                                            | <b>I</b>                              | <b>N</b>                                    | <b>G</b>                                                              | <b>O</b>                     |
| Use the bubblegun                                   | Get 3 Social shares                   | Sell any side with a main dish              | Get a customer to have a shot                                         | Sell a boba cocktail         |
| Get a picture review                                | sell a bottle of prosecco             | Sell 8 Cocktails                            | Get a customer to buy a Gooses Melon                                  | Sell a tequila shot          |
| If a customer loses their ball tick this one off... | Get 4 people to double up their drink | <b>FREE</b>                                 | If a customer can pronounce Asahi correctly tick this box             | Get 3 Email signups          |
| If a customer asks to "Play Putt Putt" tick the box | Sell a sharing pitcher                | Upsell a customer one of our party packages | Get a customer to post a social media picture of one of our cocktails | Sell some crisps             |
| Sell 2 mocktails                                    | Sell a VK Bucket or beer bucket       | Tell a customer about our 2-4-1 deals       | Up-sell some delicious food                                           | Get someone to buy a dessert |

|                                                           |                                                                       |                                |                                 |                                                     |
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| Get a customer to buy a Gooses Melon                      | Sell a sharing pitcher                                                | Get 3 Social shares            | Sell a VK Bucket or beer bucket | Get 4 people to double up their drink               |
| Upsell a customer one of our party packages               | If a customer loses their ball tick this one off...                   | Sell 2 mocktails               | Up-sell some delicious food     | Sell 8 Cocktails                                    |
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| Use the bubblegun                                         | Sell a tequila shot                                                   | Sell any side with a main dish | sell a bottle of prosecco       | Get a picture review                                |
| If a customer can pronounce Asahi correctly tick this box | Get 3 Email signups                                                   | Sell a boba cocktail           | Get a customer to have a shot   | Get someone to buy a dessert                        |