

B	I	N	G	O
Sold a Res Lot or Land	\$100000 to \$349999 Closing	Got a Referral Lead Under Contract	Referred potential agent for our team	Positive Social Media Post
Attended networking event	Showed Beach Property	Received Written Review from Client	\$350000 to \$499999 Closing	Received a Duty Walk-In
Sent out a Newsletter	Talked to 3 Downtown Business Owners	FREE	\$500000 Closing	Listed a \$1 Million Property
Listed a Res Lot or Land	Sent 10 Handwritten Notes	Listed an Expired or FSBO	Held an Open House	Posted 3 Videos on Social Media
Handed out 10 Business Cards	Attended 2 Sales Meetings	Received a Duty Phone Call	Took a CE Class	Farmed an Area or Neighborhood

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