

B	I	N	G	O
You get routed a fake lead	100th call for the day	Call tree just loops	Transferred to POC	They Hang-up on you
Book a Same Day	You get more than one person to join the meeting	They ask where did you get this number	Book a Director	They're evaluating other options
You Mention FF&E During Call	You talk to someone who is not who filled out the form	FREE	Book a Growth Account	Filled out Later Influence but want Later Social
Number does not work	Voicemail full	Send over some additional info	Fax number dial tone	They Mention An Upcoming Project
Changed their mind	Book a Next Day	They don't remember filling out the form	You're trying to DQ them but they make it really hard insisting on demo	Book an ENT Account

B	I	N	G	O
You talk to someone who is not who filled out the form	Book a Director	Transferred to POC	Book a Same Day	They ask where did you get this number
Call tree just loops	You're trying to DQ them but they make it really hard insisting on demo	They Hang-up on you	Book a Next Day	They're evaluating other options
Number does not work	Book a Growth Account	FREE	Filled out Later Influence but want Later Social	100th call for the day
Fax number dial tone	They don't remember filling out the form	You get routed a fake lead	Book an ENT Account	Voicemail full
Send over some additional info	They Mention An Upcoming Project	You Mention FF&E During Call	You get more than one person to join the meeting	Changed their mind

B	I	N	G	O
Book a Next Day	They don't remember filling out the form	Book a Director	They Mention An Upcoming Project	Book a Growth Account
You get routed a fake lead	Number does not work	Send over some additional info	You get more than one person to join the meeting	They Hang-up on you
You Mention FF&E During Call	Book an ENT Account	FREE	Voicemail full	Fax number dial tone
You talk to someone who is not who filled out the form	They're evaluating other options	Transferred to POC	You're trying to DQ them but they make it really hard insisting on demo	Call tree just loops
Filled out Later Influence but want Later Social	100th call for the day	They ask where did you get this number	Book a Same Day	Changed their mind