B	I	N	G	O
Talked to 3 Downtown Business Owners	$100000 to $349999 Closing	Got a Referral Lead Under Contract	Received a Duty Walk-In	Listed an Expired or FSBO
Attended A Sales Meeting	Sold a Res Lot or Land	Positive Social Media Post	$350000 to $499999 Closing	Received a Duty Phone Call
Sent out a Newsletter	Took a CE Class	**FREE**	$500000 Closing	Held an open house
Listed a $1Million Property	Sent 10 Handwritten Notes	Listed a Res Lot or Land	Held an Open House	New Buyer Agency Agreement
Handed out 10 Business Cards	100000 to 250000 listing	Received Written Review from Client	sent or received an out of board referral	Farmed an Area or Neighborhood

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B	I	N	G	O
Took a CE Class	$350000 to $499999 Closing	Received a Duty Walk-In	Attended A Sales Meeting	Positive Social Media Post
Got a Referral Lead Under Contract	sent or received an out of board referral	Listed an Expired or FSBO	100000 to 250000 listing	Received a Duty Phone Call
Listed a $1Million Property	$500000 Closing	**FREE**	Held an open house	$100000 to $349999 Closing
Held an Open House	Received Written Review from Client	Talked to 3 Downtown Business Owners	Farmed an Area or Neighborhood	Sent 10 Handwritten Notes
Listed a Res Lot or Land	New Buyer Agency Agreement	Sent out a Newsletter	Sold a Res Lot or Land	Handed out 10 Business Cards

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B	I	N	G	O
100000 to 250000 listing	Received Written Review from Client	$350000 to $499999 Closing	New Buyer Agency Agreement	$500000 Closing
Talked to 3 Downtown Business Owners	Listed a $1Million Property	Listed a Res Lot or Land	Sold a Res Lot or Land	Listed an Expired or FSBO
Sent out a Newsletter	Farmed an Area or Neighborhood	**FREE**	Sent 10 Handwritten Notes	Held an Open House
Took a CE Class	Received a Duty Phone Call	Received a Duty Walk-In	sent or received an out of board referral	Got a Referral Lead Under Contract
Held an open house	$100000 to $349999 Closing	Positive Social Media Post	Attended A Sales Meeting	Handed out 10 Business Cards

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