

B	I	N	G	O
Sold a Res Lot or Land	\$100000 to \$349999 Closing	Got a Referral Lead Under Contract	Received a Duty Phone Call	Listed a Res Lot or Land
Attended A Sales Meeting	Sent out a Newsletter	New Buyer Agency Agreement	\$350000 to \$499999 Closing	Received Written Review from Client
Sent 10 Handwritten Notes	Took a CE Class	FREE	\$500000 Closing	Held an Open House
Held an open house	Received a Duty Walk-In	Listed a \$1Million Property	Handed out 10 Business Cards	Listed an Expired or FSBO
Got a lead off Facebook	100000 to 250000 listing	Positive Social Media Post	sent or received an out of board referral	Farmed an Area or Neighborhood

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Took a CE Class	\$350000 to \$499999 Closing	Received a Duty Phone Call	Attended A Sales Meeting	New Buyer Agency Agreement
Got a Referral Lead Under Contract	sent or received an out of board referral	Listed a Res Lot or Land	100000 to 250000 listing	Received Written Review from Client
Held an open house	\$500000 Closing	FREE	Held an Open House	\$100000 to \$349999 Closing
Handed out 10 Business Cards	Positive Social Media Post	Sold a Res Lot or Land	Farmed an Area or Neighborhood	Received a Duty Walk-In
Listed a \$1Million Property	Listed an Expired or FSBO	Sent 10 Handwritten Notes	Sent out a Newsletter	Got a lead off Facebook

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100000 to 250000 listing	Positive Social Media Post	\$350000 to \$499999 Closing	Listed an Expired or FSBO	\$500000 Closing
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Sent 10 Handwritten Notes	Farmed an Area or Neighborhood	FREE	Received a Duty Walk-In	Handed out 10 Business Cards
Took a CE Class	Received Written Review from Client	Received a Duty Phone Call	sent or received an out of board referral	Got a Referral Lead Under Contract
Held an Open House	\$100000 to \$349999 Closing	New Buyer Agency Agreement	Attended A Sales Meeting	Got a lead off Facebook