

B	I	N	G	O
X1 ST DAY ADDED	'DONT EXPECT TO BE YOUR NO.1 AGENCY BUT WOULD TAKE NO.3 FOR NOW..'	MENTION LAST WEEK OF TERM	TALK ABOUT PLANS FOR HALF TERM	REG 5 CANDIDATES BY COB WEDS
FREE TRIAL BOOKED	X1 MAILER TO OPPOSITE SCHOOLS	SPEC OUT AN LSA (ON PHONE)	10 PERSONALISED MAILERS (1 CANDIDATE)FOR 1 VACANCY	X1 MAILER TO OPPOSITE SCHOOLS
X1 VACANCY MAILER SENT	5 NEW BUSINESS DAYS ADDED	POST 5 ADS	RECRUIT QTS TEACHER	X1 IAT BOOKED
REG 5 CANDIDATES BY COB TODAY	SPEC OUT TEACHER (ON PHONE)	MENTION PROVISIONAL BOOKINGS ON PHONE	SET UP IAT FOR SOMEONE REGGED TODAY/TOMORO	EXTEND A LT BOOKING
WEDNESDAY MORN - 10 SEPC CALLS	MAILER X1 TEACHER	X15 SALES CALLS	MEETING ARRANGED FOR AFTER FEB HT	ON PHONE MENTION ABOUT NEEDING COVER TOMORROW

B	I	N	G	O
X1 VACANCY MAILER SENT	5 NEW BUSINESS DAYS ADDED	X1 MAILER TO OPPOSITE SCHOOLS	10 PERSONALISED MAILERS (1 CANDIDATE)FOR 1 VACANCY	EXTEND A LT BOOKING
MEETING ARRNAGED FOR AFTER FEB HT	X1 IAT BOOKED	POST 5 ADS	REG 5 CANDIDATES BY COB WEDS	SPEC OUT TEACHER (ON PHONE)
FREE TRIAL BOOKED	MENTION LAST WEEK OF TERM	SPEC OUT AN LSA (ON PHONE)	SET UP IAT FOR SOMEONE REGGED TODAY/TOMORO	X1 ST DAY ADDED
REG 5 CANDIDATES BY COB TODAY	MAILER X1 TEACHER	X1 MAILER TO OPPOSITE SCHOOLS	MENTION PROVISIONAL BOOKINGS ON PHONE	TALK ABOUT PLANS FOR HALF TERM
WEDNESDAY MORN - 10 SEPC CALLS	X15 SALES CALLS	ON PHONE MENTION ABOUT NEEDING COVER TOMORROW	'DONT EXPECT TO BE YOUR NO.1 AGENCY BUT WOULD TAKE NO.3 FOR NOW..'	RECRUIT QTS TEACHER

B	I	N	G	O
X1 IAT BOOKED	SET UP IAT FOR SOMEONE REGGED TODAY/TOMORO	MAILER X1 TEACHER	MEETING ARRNAGED FOR AFTER FEB HT	MENTION PROVISIONAL BOOKINGS ON PHONE
EXTEND A LT BOOKING	ON PHONE MENTION ABOUT NEEDING COVER TOMORROW	FREE TRIAL BOOKED	POST 5 ADS	X1 ST DAY ADDED
REG 5 CANDIDATES BY COB TODAY	WEDNESDAY MORN - 10 SEPC CALLS	SPEC OUT AN LSA (ON PHONE)	5 NEW BUSINESS DAYS ADDED	X1 MAILER TO OPPOSITE SCHOOLS
X1 VACANCY MAILER SENT	SPEC OUT TEACHER (ON PHONE)	X15 SALES CALLS	10 PERSONALISED MAILERS (1 CANDIDATE)FOR 1 VACANCY	'DONT EXPECT TO BE YOUR NO.1 AGENCY BUT WOULD TAKE NO.3 FOR NOW..'
RECRUIT QTS TEACHER	X1 MAILER TO OPPOSITE SCHOOLS	TALK ABOUT PLANS FOR HALF TERM	MENTION LAST WEEK OF TERM	REG 5 CANDIDATES BY COB WEDS