

|                                      |                         |                       |                       |                          |
|--------------------------------------|-------------------------|-----------------------|-----------------------|--------------------------|
| <b>B</b>                             | <b>I</b>                | <b>N</b>              | <b>G</b>              | <b>O</b>                 |
| Share Knowledge                      | Build New Connections   | Free                  | Give Your Time        | Give Gratitude           |
| Free                                 | Offer Mentoring         | Give Support          | Champion your Chapter | Offer Help Where You Can |
| Support your Chapter Charity         | Check-in on Your People | Free                  | Free                  | Make Referrals           |
| Give Friendship                      | Give Testimonials       | Free                  | Give Recommendations  | Encourage Visitors       |
| Look Out For Opportunities and Links | Free                    | Tell Others about BNI | Free                  | Free                     |

|                                            |                               |                                |                             |                       |
|--------------------------------------------|-------------------------------|--------------------------------|-----------------------------|-----------------------|
| <b>B</b>                                   | <b>I</b>                      | <b>N</b>                       | <b>G</b>                    | <b>O</b>              |
| Support<br>your<br>Chapter<br>Charity      | Check-in<br>on Your<br>People | Offer Help<br>Where<br>You Can | Champion<br>your<br>Chapter | Encourage<br>Visitors |
| Free                                       | Make<br>Referrals             | Free                           | Give<br>Gratitude           | Give<br>Testimonials  |
| Free                                       | Free                          | Give<br>Support                | Give<br>Recommendations     | Share<br>Knowledge    |
| Give<br>Friendship                         | Free                          | Offer<br>Mentoring             | Free                        | Give<br>Your<br>Time  |
| Look Out For<br>Opportunities<br>and Links | Tell<br>Others<br>about BNi   | Free                           | Build New<br>Connections    | Free                  |

|                              |                                      |                       |                         |                       |
|------------------------------|--------------------------------------|-----------------------|-------------------------|-----------------------|
| <b>B</b>                     | <b>I</b>                             | <b>N</b>              | <b>G</b>                | <b>O</b>              |
| Make Referrals               | Give Recommendations                 | Free                  | Free                    | Free                  |
| Encourage Visitors           | Free                                 | Free                  | Free                    | Share Knowledge       |
| Give Friendship              | Look Out For Opportunities and Links | Give Support          | Check-in on Your People | Offer Mentoring       |
| Support your Chapter Charity | Give Testimonials                    | Tell Others about BNI | Champion your Chapter   | Build New Connections |
| Free                         | Offer Help Where You Can             | Give Your Time        | Free                    | Give Gratitude        |