

B	I	N	G	O
Wants a letter	Baby crying	Already have coverage	Hangs up immediately	Thinks I'm telemarketing
Only works with referrals	Do Not Call request	Voicemail only	Says 'how did you get this number?!'	Bad timing
Talks over me	Too young for this	Wants local rep	Caller driving	Says "wrong company"
Needs more time	Unclear answer	Do Not Call request	No English	Toilet flush heard
Not interested	Skeptical tone	Too old for this	Too many choices	Language not listed

B	I	N	G	O
Too young for this	Needs to check bank	Language barrier	Polite rejection	No English
Insurance through work	Caller on speakerphone	Caller whispers	Repeats question	Phone cuts out
Only shops in person	Call back later	Unclear answer	Caller says 'try again in another life	Thinks it's a scam
Needs more time	Caller eating	New number	Voicemail only	Bad timing
Wants local rep	Unsolicited call complaint	Bad connection	Rude response	Thinks I'm telemarketing

B	I	N	G	O
Phone goes silent	Call back later	Needs to check bank	Repeats question	Unclear answer
No trust in agents	Phone cuts out	Doesn't believe in insurance	Hangs up immediately	Says no one else calls
Wants supervisor	Thinks it's spam	Talks over me	Says 'you woke me up'	Too expensive
Caller eating	Confused by question	Send info by email	Do Not Call request	Skeptical tone
Refuses to answer	Bad connection	Microwave beep	Already have coverage	Only shops in person