B	I	N	G	O
x1 Teacher Vacancy picked up	'How's September looking?' (on phone)	Find 5 online vacancies and call specific schools regarding this	Spec and speak about 1 particular candidate to 10 schools	Picked up a new client
Ask about cover tomorrow?	x1 QTS registration	ST days added next week	5 New Business days added	x1 Meeting booked
x2 Mailers sent out	5 Rollover days	Mention provisionally booking candidates in calls	Picked up a direct email address	x1 LSA vacancy picked up
Picked up a direct line	Sales hour: 9.30-10.30 (min 20 calls)	Free trial booked	Pre book calls - 2-3pm	5 job adverts
x1 IAT	Availability mailer to be sent out	x3 LSA registrations	Daily supply booking	Mention about a heat wave on the phone

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B	I	N	G	O
x2 Mailers sent out	5 Rollover days	x1 Meeting booked	5 New Business days added	5 job adverts
Daily supply booking	x1 LSA vacancy picked up	Mention provisionally booking candidates in calls	Picked up a new client	Sales hour: 9.30-10.30 (min 20 calls)
Ask about cover tomorrow?	Find 5 online vacancies and call specific schools regarding this	ST days added next week	Pre book calls - 2-3pm	x1 Teacher Vacancy picked up
Picked up a direct line	Availability mailer to be sent out	x1 QTS registration	Free trial booked	Spec and speak about 1 particular candidate to 10 schools
x1 IAT	x3 LSA registrations	Mention about a heat wave on the phone	'How's September looking?' (on phone)	Picked up a direct email address

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B	I	N	G	O
x1 LSA vacancy picked up	Pre book calls - 2-3pm	Availability mailer to be sent out	Daily supply booking	Free trial booked
5 job adverts	Mention about a heat wave on the phone	Ask about cover tomorrow?	Mention provisionally booking candidates in calls	x1 Teacher Vacancy picked up
Picked up a direct line	x1 IAT	ST days added next week	5 Rollover days	x1 QTS registration
x2 Mailers sent out	Sales hour: 9.30-10.30 (min 20 calls)	x3 LSA registrations	5 New Business days added	'How's September looking?' (on phone)
Picked up a direct email address	x1 Meeting booked	Spec and speak about 1 particular candidate to 10 schools	Find 5 online vacancies and call specific schools regarding this	Picked up a new client

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