

B	I	N	G	O
Test 2	20 OB calls by lunch!	Helped a Peer learn something new	Talked about ECRS electronic Orders Versus Emails	Online Access Sign Up
Grilling/Rub Shipper Shipper	Test 1	ROC Line placement	200 minutes	So Lemon Pepper Min 3 skus placed 19093
Talked to a New Burts Bees Customer-	Void Placement on Frank or Castor Roll On	FREE	Ask three questions about a customer's bulk set during a call	New Mushroom Placement
New Placement for SKOs	Talked about the Library on our WS website	OPP upsell	New Account	Prospecting calls- 10
Item 5838 Guajillo Pepper 22129	Bulk Asset Addition	Signed up someone for electronic only invoices	ask three questions about a customers's AC display	Have 0 on hold orders by the end of your day!

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Void Placement on Frank or Castor Roll On	200 minutes	Talked about ECRS electronic Orders Versus Emails	Grilling/Rub Shipper Shipper	ROC Line placement
Helped a Peer learn something new	ask three questions about a customer's AC display	Online Access Sign Up	Bulk Asset Addition	So Lemon Pepper Min 3 skus placed 19093
New Placement for SKOs	Ask three questions about a customer's bulk set during a call	FREE	New Mushroom Placement	20 OB calls by lunch!
New Account	Signed up someone for electronic only invoices	Test 2	Have 0 on hold orders by the end of your day!	Talked about the Library on our WS website
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Bulk Asset Addition	Signed up someone for electronic only invoices	200 minutes	Prospecting calls- 10	Ask three questions about a customer's bulk set during a call
Test 2	New Placement for SKOs	OPP upsell	Test 1	Online Access Sign Up
Talked to a New Burts Bees Customer-	Have 0 on hold orders by the end of your day!	FREE	Talked about the Library on our WS website	New Account
Void Placement on Frank or Castor Roll On	So Lemon Pepper Min 3 skus placed 19093	Talked about ECRS electronic Orders Versus Emails	ask three questions about a customers's AC display	Helped a Peer learn something new
New Mushroom Placement	20 OB calls by lunch!	ROC Line placement	Grilling/Rub Shipper Shipper	Item 5838 Guajillo Pepper 22129