

B	I	N	G	O
Talked about the Library on our WS website	1# Baking Powder/Sugar/Salt New Placement	Bulk Asset Addition	Prospecting calls- 10	New Mushroom Placement
Ask three questions about a customers's AC display	Talked about ECRS electronic Orders Versus Emails	New Placement on Toilet or Room Sprays	12 Bulk	Online Access Sign Up
SO Lemon Pepper Min 3 skus placed 19093	Talked to a New Burts Bees Customer	FREE	20 OB calls by lunch!	Helped a Peer learn something new
Label Order	ROC Line placement	New Account	Grilling/Rub Shipper Shipper	New Placement for SKOs
Daily Goal	200 minutes	OPP Upsell	Tester Order	Branded CD/Display or Shipper

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Helped a Peer learn something new	1# Baking Powder/Sugar/Salt New Placement	New Placement on Toilet or Room Sprays	Ask three questions about a customers's AC display	Daily Goal