

B	I	N	G	O
Quote a Taylor Swift Song	"BaDaBoom BaDaBing"	Book Demo from Lead	Make Gate Keeper Laugh	Convincing fake laugh
"if youre not first youre last"	Overcome an objection	Find ILS	"Cup of tea"	Make 20 dials
New School Hold Music	Quote a movie on the call	FREE	"Happy Holidays"	Book an FR demo
Book an LRZ demo	Multi Contact Meeting	Book an SZV demo	Book a GLV demo	Double Dip
Book Meeting after initial "No"	"Lets not force a square peg in a round hole"	Get Referral	make 40 dials	App found

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