

B	I	N	G	O
Send apply now link	10th call	Auto loan result in app	Opened Checking account	Get call to Jacquie or Brigette
Assited with online banking	Send apply now link	Needs to talk to spouse/partner	25th call	Opened Certificate
Refer a friend	Sent follow up email with add. info	FREE	Approved Credit Card	Credit Card result in app
Follow up email	Opened checking account	Get call to Jacquie or Brigette	Credit Card result in App	Left Voicemail
Credit Card not interested	Assisted with online banking	No Answer	Updated contact information	Auto loan result in App

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Follow up email	Approved Credit Card	FREE	Credit Card result in app	10th call
Credit Card result in App	No Answer	Send apply now link	Auto loan result in App	Opened checking account
Get call to Jacquie or Brigitte	Left Voicemail	Refer a friend	Send apply now link	Credit Card not interested

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Send apply now link	Follow up email	Get call to Jacquie or Brigitte	Send apply now link	Get call to Jacquie or Brigitte
Refer a friend	Auto loan result in App	FREE	Opened checking account	Credit Card result in App
Sent follow up email with add. info	Opened Certificate	Opened Checking account	Updated contact information	Auto loan result in app
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