

B	I	N	G	O
Send out 1 LSA DD mailers	2-3pm pre book calls (10 sales calls min)	Arrange a phone call with a client	Pick up a teacher vacancy	Mention about ST supply next week
Add IAT	Send 5 individual emails to direct clients from job adverts	Mention the change in the weather to a client on a call	30 sales calls in total	Register 1 candidate from CVL sourcing
Send out 1 QTS teacher mailer	5 ST days added for next week	Choose 1 candidate - choose 10 schools to directly spec them (phone calls only)	Get a new direct email address	Register 1 TJ candidate by sourcing
Get a new direct line	Pick up a LSA vacancy	Book a school meeting	Mention about needing cover tomorrow	Add 5 LT days
Register 1 QTS teacher	Add ST day for next week	Send out 1 availability mailer	Arrange a free trial	Book supply day for tomorrow

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Get a new direct line	Register 1 QTS teacher	Mention the change in the weather to a client on a call	5 ST days added for next week	Send 5 individual emails to direct clients from job adverts
Send out 1 QTS teacher mailer	Pick up a LSA vacancy	Send out 1 availability mailer	30 sales calls in total	2-3pm pre book calls (10 sales calls min)
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