

B	I	N	G	O
SPEC OUT A TEACHER ON THE PHONE	1 LSA VACANCY PICKED UP	5 LT DAYS ADDED FOR JAN	MENTION CHRISTMAS ON THE PHONE	GET A DIRECT LINE (YOU DIDNT ALREADY HAVE)
2ND LSA REGGED	SPEC OUT A TEACHER	LSA REGGED	1 TEACHER VACANCY PICKED UP	SOURCE 2 QTS TEACHERS
SPEC OUT AN LSA	10 PRE BOOK CALLS	FREE TRIAL DAY	GET A BOOKING WITH A NEW SCHOOL	QTS TEACHER REGGED
GET A DIRECT EMAIL (YOU DIDNT ALREADY HAVE)	MEETING BOOKED	ASK WHETHER THEY USE AGENCIES ON THE PHONE	IAT ADDED	20 SALES CALLS
MENTION THE WEATHER ON THE PHONE	2ND QTS TEACHER REGGED	ST DAY ADDED FOR TOMORROW	5 DIRECT EMAILS TO ONLINE JOBS INTRODUCING A CANDIDATE	FACT FIND: WHAT AGENCY IS A SCHOOL USING IF THEY'RE NOT USING YOU?

B	I	N	G	O
SPEC OUT AN LSA	10 PRE BOOK CALLS	SOURCE 2 QTS TEACHERS	1 TEACHER VACANCY PICKED UP	20 SALES CALLS
5 DIRECT EMAILS TO ONLINE JOBS INTRODUCING A CANDIDATE	QTS TEACHER REGGED	FREE TRIAL DAY	GET A DIRECT LINE (YOU DIDNT ALREADY HAVE)	MEETING BOOKED
2ND LSA REGGED	5 LT DAYS ADDED FOR JAN	LSA REGGED	IAT ADDED	SPEC OUT A TEACHER ON THE PHONE
GET A DIRECT EMAIL (YOU DIDNT ALREADY HAVE)	2ND QTS TEACHER REGGED	SPEC OUT A TEACHER	ASK WHETHER THEY USE AGENCIES ON THE PHONE	MENTION CHRISTMAS ON THE PHONE
MENTION THE WEATHER ON THE PHONE	ST DAY ADDED FOR TOMORROW	FACT FIND: WHAT AGENCY IS A SCHOOL USING IF THEY'RE NOT USING YOU?	1 LSA VACANCY PICKED UP	GET A BOOKING WITH A NEW SCHOOL

B	I	N	G	O
QTS TEACHER REGGED	IAT ADDED	2ND QTS TEACHER REGGED	5 DIRECT EMAILS TO ONLINE JOBS INTRODUCING A CANDIDATE	ASK WHETHER THEY USE AGENCIES ON THE PHONE
20 SALES CALLS	FACT FIND: WHAT AGENCY IS A SCHOOL USING IF THEY'RE NOT USING YOU?	2ND LSA REGGED	FREE TRIAL DAY	SPEC OUT A TEACHER ON THE PHONE
GET A DIRECT EMAIL (YOU DIDNT ALREADY HAVE)	MENTION THE WEATHER ON THE PHONE	LSA REGGED	10 PRE BOOK CALLS	SPEC OUT A TEACHER
SPEC OUT AN LSA	MEETING BOOKED	ST DAY ADDED FOR TOMORROW	1 TEACHER VACANCY PICKED UP	1 LSA VACANCY PICKED UP
GET A BOOKING WITH A NEW SCHOOL	SOURCE 2 QTS TEACHERS	MENTION CHRISTMAS ON THE PHONE	5 LT DAYS ADDED FOR JAN	GET A DIRECT LINE (YOU DIDNT ALREADY HAVE)