

# FLG & CP BINGO

|                            |                                     |                                        |                                        |                                        |
|----------------------------|-------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
| Sold a policy today        | Agent help Critical illness claim   | Both couple licence in the business    | New Agent in the last 30 days          | Has a family member in the business    |
| Been in Ivori Top Agent    | Sold 3 or more policies every month | Has sold Funeral insurance             | Agent licence on 5 or more province    | Said you would never do this business  |
| Took exam more than once   | Attended Convention 2025            | FREE SPACE                             | Had Segregated Fund Client 3 month ago | Had sold Small Business from Edge      |
| Passed exam on the 1st try | Has Life insurance claim            | Made at least 6 figures                | CPP top Agent                          | Has helped 5 agents reach MB           |
| Attended PPDT regularly    | Over 50 years old                   | Been in the business for more 10 years | Under 25 years old                     | Been in the business more than 5 years |

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|                                        |                                   |                                        |                              |                                     |
|----------------------------------------|-----------------------------------|----------------------------------------|------------------------------|-------------------------------------|
| Took exam more than once               | Under 25 years old                | Agent licence on 5 or more province    | Has Life insurance claim     | Been in Ivori Top Agent             |
| New Agent in the last 30 days          | Had sold Small Business from Edge | Both couple licence in the business    | Has helped 5 agents reach MB | Attended Convention 2025            |
| Had Segregated Fund Client 3 month ago | Agent help Critical illness claim | FREE SPACE                             | CPP top Agent                | Made at least 6 figures             |
| Been in the business more than 5 years | Sold a policy today               | Been in the business for more 10 years | Passed exam on the 1st try   | Attended PPDT regularly             |
| Has a family member in the business    | Enrolled a student this month     | Said you would never do this business  | Has sold Funeral insurance   | Sold 3 or more policies every month |

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| Over 50 years old                   | Said you would never do this business | Under 25 years old                | Has Life insurance claim               | Attended Convention 2025               |
| Made at least 6 figures             | Agent licence on 5 or more province   | FREE SPACE                        | Had Segregated Fund Client 3 month ago | Both couple licence in the business    |
| Enrolled a student this month       | Has a family member in the business   | Attended PPDT regularly           | Agent help Critical illness claim      | Sold a policy today                    |
| Sold 3 or more policies every month | Has sold Funeral insurance            | Had sold Small Business from Edge | Has helped 5 agents reach MB           | Been in the business for more 10 years |