

B	I	N	G	O
Speak about after Easter roles	1 IAT booked	10 emails to candidates with on MT to 'refer a friend'	Meeting booked	5 days added
1 day of supply (tomorrow)	Send out a submit a vacancy mailer	Ask on phone whether they use agencies	1 LSA mailer sent out	Mention free trials on the phone
Talk about the weather yesterday	1 after easter mailer sent out	2 ST days added	3 ST days added	Mention about the SEND news on the phone
3 candidates registered	Get a new direct email / number for a new client	10 rebook calls (2-3pm)	5 direct emails to clients with online vacancies	1 day of supply (next week)
Mention 'try before you buy' on the phone	1 teacher registered	Vacancy picked up for after Easter	1 vacancy picked up	15 sales calls (10-11am)

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