

GET A LIFE BINGO

Sold 30 Year ROP	"Don't need it"	Employer Life Policy	Sold 10 Year Term	Married no life
Asked 10 clients	Sold 20 Year Term	Sent 10 Application	"Not right now"	Set 5 Appts
Sold 20 Year ROP	Sold 30 Year Term	FREE	.	Has a mortgage no life
Has a policy but they don't know with who	Sold 15 year Tern	Have kids but no life insurance	Got an email response back	Owens a business no life
Follow up with 10 leads	.	Sent 10 life savings discount emails	Sold15 Year Term	Closed policy same day

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Have kids but no life insurance	Owens a business no life	Sold 20 Year ROP	Sold 20 Year Term	Follow up with 10 leads

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Sold 20 Year ROP	Closed policy same day	FREE	Sold 15 year Tern	Got an email response back
Sold 30 Year Term	Set 5 Appts	Sold 10 Year Term	Sold 15 Year Term	Employer Life Policy
Has a mortgage no life	"Don't need it"	Sent 10 Application	Asked 10 clients	Follow up with 10 leads