

B	I	N	G	O
Sold 3+ Gift Certificates	1 Booking	Book a 2nd Party	Reminder Phone Calls	Offer catalog order & Booking opportunity to absent guests
3 Bookings	Show off YOUR Thirty-One products	Outside Orders After Party	10+ Guests at Party	Participate in Party Games
Shared Monthly Special	Use product in Food & Beverage Display	FREE	10+ Total Orders	Encourage Guests to Participate in Party Games
Help Guests find product matches for needs/wants	Share YOUR Wish List with Guests	Hold Party on Original Date	Discover guests needs before party & tell consultant	Offer guests suggestions for purchases (gifts storage & organization solutions)
Create Guest List on Website	2 Bookings	Outside Orders Before Party	Wish List	40 Invites

B	I	N	G	O
Use product in Food & Beverage Display	10+ Guests at Party	Reminder Phone Calls	3 Bookings	Outside Orders After Party
Book a 2nd Party	Wish List	Offer catalog order & Booking opportunity to absent guests	2 Bookings	Participate in Party Games
Help Guests find product matches for needs/wants	10+ Total Orders	FREE	Encourage Guests to Participate in Party Games	1 Booking
Discover guests needs before party & tell consultant	Outside Orders Before Party	Sold 3+ Gift Certificates	40 Invites	Share YOUR Wish List with Guests
Hold Party on Original Date	Offer guests suggestions for purchases (gifts storage & organization solutions)	Shared Monthly Special	Show off YOUR Thirty-One products	Create Guest List on Website

B	I	N	G	O
2 Bookings	Outside Orders Before Party	10+ Guests at Party	Offer guests suggestions for purchases (gifts storage & organization solutions)	10+ Total Orders
Sold 3+ Gift Certificates	Help Guests find product matches for needs/wants	Hold Party on Original Date	Show off YOUR Thirty-One products	Offer catalog order & Booking opportunity to absent guests
Shared Monthly Special	40 Invites	FREE	Share YOUR Wish List with Guests	Discover guests needs before party & tell consultant
Use product in Food & Beverage Display	Participate in Party Games	Reminder Phone Calls	Wish List	Book a 2nd Party
Encourage Guests to Participate in Party Games	1 Booking	Outside Orders After Party	3 Bookings	Create Guest List on Website