USED BUSINESS VALUE IN OPEN CALL	1 HOUR OF TALK TIME	ASKED GREAT QUALIFYING QUESTIONS	SENT A SECOND VOICE	NDM PITCH
ACKNOWLEDGED ANTOINE'S GREATNESS IN CHAT	TTP>14 DAYS CLEARED	PITCH IN Q1	2 SALES IN A DAY	ROLEPLAYED WITH A PEER
TIED QUALIFYING PAIN POINT TO PRICING RECOMMENDATION	USED OBJECTION TRIANGLE 3 TIMES	**FREE**	3 DMS IN A QUARTER	COMPLETED PITCH
GOT A TRANSACTION	SHOUT OUT/ENCOURAGE A PEER IN CHAT	NAVI NUDGES COMPLETED	COMPLETED FIRST QC OF THE DAY	PITCH HAT TRICK
BANTS IN CHAT (WHILE ON CALL)	80 DIALS	PUSHED A CALL UNTIL THE DM HUNG UP	VETTED AND CALLED 15 ACCOUNTS	ASKED FOR FEEDBACK FROM/ON A CALL

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USED OBJECTION TRIANGLE 3 TIMES	2 SALES IN A DAY	SENT A SECOND VOICE	ACKNOWLEDGED ANTOINE'S GREATNESS IN CHAT	PITCH IN Q1
ASKED GREAT QUALIFYING QUESTIONS	VETTED AND CALLED 15 ACCOUNTS	NDM PITCH	80 DIALS	ROLEPLAYED WITH A PEER
GOT A TRANSACTION	3 DMS IN A QUARTER	**FREE**	COMPLETED PITCH	1 HOUR OF TALK TIME
COMPLETED FIRST QC OF THE DAY	PUSHED A CALL UNTIL THE DM HUNG UP	USED BUSINESS VALUE IN OPEN CALL	ASKED FOR FEEDBACK FROM/ON A CALL	SHOUT OUT/ENCOURAGE A PEER IN CHAT
NAVI NUDGES COMPLETED	PITCH HAT TRICK	TIED QUALIFYING PAIN POINT TO PRICING RECOMMENDATION	TTP>14 DAYS CLEARED	BANTS IN CHAT (WHILE ON CALL)

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80 DIALS	PUSHED A CALL UNTIL THE DM HUNG UP	2 SALES IN A DAY	PITCH HAT TRICK	3 DMS IN A QUARTER
USED BUSINESS VALUE IN OPEN CALL	GOT A TRANSACTION	NAVI NUDGES COMPLETED	TTP>14 DAYS CLEARED	NDM PITCH
TIED QUALIFYING PAIN POINT TO PRICING RECOMMENDATION	ASKED FOR FEEDBACK FROM/ON A CALL	**FREE**	SHOUT OUT/ENCOURAGE A PEER IN CHAT	COMPLETED FIRST QC OF THE DAY
USED OBJECTION TRIANGLE 3 TIMES	ROLEPLAYED WITH A PEER	SENT A SECOND VOICE	VETTED AND CALLED 15 ACCOUNTS	ASKED GREAT QUALIFYING QUESTIONS
COMPLETED PITCH	1 HOUR OF TALK TIME	PITCH IN Q1	ACKNOWLEDGED ANTOINE'S GREATNESS IN CHAT	BANTS IN CHAT (WHILE ON CALL)

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