

S	A	L	E	S
Title	Award	Accommodation	Goal	Problems
Numbers	Escrow	Success	Payoff	Break
Preliminary	Schedule	October	Tools	Class
Opening	Knowledge	Short Sale	Elevator	Macs
Rates	Money	Potential	Results	Homes

S	A	L	E	S
Short Sale	Leadership	Holiday	Office	Macs
Green	Closing	Concerns	Open Orders	Numbers
Motivation	Broker	October	Profile	Knowledge
Class	Listings	Suggestions	Break	Tools
Smarter	Blue	Opening	Productivity	Offers

S	A	L	E	S
Budget	Leadership	Open Orders	Short Sale	Macs
Numbers	Escrow	Goal	Positive	Training
Profile	Preliminary	October	Payoff	Referral
Class	Customer Service	Power	Open House	Award
Knowledge	Accommodation	Motivation	Technology	Communication