

Team	Achieve	Consequences	Receptive	INVEST
Best	Teaching	Incentives	Action	Opportunities
Support	Telling	FREE	Behavior	Expressive
Force	Suggest	Goals	Energy	Ideas
Contribute	Benefits	Influence	Understanding	Communicate

Telling	Action	Receptive	Best	Incentives
Consequences	Understanding	INVEST	Benefits	Opportunities
Force	Behavior	FREE	Expressive	Achieve
Energy	Influence	Team	Communicate	Suggest
Goals	Ideas	Support	Teaching	Contribute

Benefits	Influence	Action	Ideas	Behavior
Team	Force	Goals	Teaching	INVEST
Support	Communicate	FREE	Suggest	Energy
Telling	Opportunities	Receptive	Understanding	Consequences
Expressive	Achieve	Incentives	Best	Contribute