

B	I	N	G	O
Sell two pieces of stainless in one transaction	Add on a non discounted piece of Stoneware to a	Manager observes customer tour through store	Sell 5 pieces of Stoneware in one transaction	Sell 3 Continental tools in one transaction
Call a PT customer to connect	Sell two pieces of FHA in one transaction	Sell 4 pieces of dinnerware	Add on a tea kettle	Sell one knife
Write down 10 opening lines and share w/ team	Add on blue stoneware to a transaction	FREE	Role play care and use of all product lines	Role play closing the sell
Sell one box of LC Wine Glasses	Sell 2 pieces of Linen in one transaction	Sell 5 items from the discontinued shelf	Manager observes showing stoneware and silicone	Sell 3 blue CI pieces in one transaction
Add two customers to your PT list	Sell a 7 piece set	Improve personal capture by 1.5%	transaction	Mail out 10 cards to PT customers

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Write down 10 opening lines and share w/ team	transaction	Add on a tea kettle	Sell 2 pieces of Linen in one transaction	Call a PT customer to connect
Sell 5 pieces of Stoneware in one transaction	Role play closing the sell	Manager observes customer tour through store	Sell 3 blue CI pieces in one transaction	Add on blue stoneware to a transaction
Role play care and use of all product lines	Add on a non discounted piece of Stoneware to a	FREE	Manager observes showing stoneware and silicone	Sell 5 items from the discontinued shelf
Mail out 10 cards to PT customers	Sell two pieces of stainless in one transaction	Improve personal capture by 1.5%	Sell one box of LC Wine Glasses	Add two customers to your PT list
Sell 3 Continental tools in one transaction	Role Play the recipe for a successful sale	Sell one knife	Sell 4 pieces of dinnerware	Sell two pieces of FHA in one transaction

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Sell one box of LC Wine Glasses	Manager observes showing stoneware and silicone	Write down 10 opening lines and share w/ team	Mail out 10 cards to PT customers	Sell 5 pieces of Stoneware in one transaction
Sell a 7 piece set	Sell one knife	transaction	Sell 2 pieces of Linen in one transaction	Add on blue stoneware to a transaction
Sell 5 items from the discontinued shelf	Add on a tea kettle	FREE	Role play care and use of all product lines	Manager observes customer tour through store
Role Play the recipe for a successful sale	Sell 3 Continental tools in one transaction	Add two customers to your PT list	Add on a non discounted piece of Stoneware to a	Sell two pieces of stainless in one transaction
Sell two pieces of FHA in one transaction	Sell 4 pieces of dinnerware	Role play closing the sell	Sell 3 blue CI pieces in one transaction	Improve personal capture by 1.5%