

1

thrown
under
the bus

Let's
bluesky
this

20000
foot
view

going
forward

right-size
it

old
80-20
rule

deal
with it

the \$64
000
question

perfect
storm

at the
end of
the day

put your
game
face on

synergy

1

tweet
this

best
practice

paradigm
shift

leave
money on
the table

team
player

core
competency

lipstick
on a pig

stake in
the
ground

manage
expectations

put it in
the
parking
lot

monetize
it

swot
analysis

1

put your
game
face on

it's a
category
killer

team
player

leave
money on
the table

increase
client
mind-share

one off

lipstick
on a pig

hope is
not a
strategy

best-of-breed

cash
cow

out of
the box

old
80-20
rule

1

next
steps

ballpark
this

burn the
candle at
both ends

run with
this

best
practice

the \$64
000
question

at the
end of
the day

tweet
this

tear
down
the silos

ROI

paradigm
shift

right-size
it

1

one off

ballpark
this

let's
square
the circle

out of
the box

team
player

low-hanging
fruit

old
80-20
rule

deal
with it

going
forward

plug and
play

were
customer
focused

sharpen
our
pencils

1

put your
game
face on

perfect
storm

step up
to the
plate

best-of-breed

close
the loop

put it in
the
parking
lot

open
door
policy

ROI

leave
money on
the table

20000
foot
view

next
steps

core
competency