

|                                                 |                                    |                        |                     |                          |
|-------------------------------------------------|------------------------------------|------------------------|---------------------|--------------------------|
| <b>B</b>                                        | <b>I</b>                           | <b>N</b>               | <b>G</b>            | <b>O</b>                 |
| I returned my hostess packet and orders on time | \$1000 in net sales                | 1 friend booked a show | 8 customer orders   | 3 friends booked a party |
| 1 Owl charm or dangle was purchased             | I Liked Whitney's FB Page          | 4 customer orders      | \$250 in net sales  | 5 friends booked a party |
| Got 5 friends to Like Whitney's FB Page         | I told someone my locket story     | (OvO) (( )) -\ "-\ "-  | \$500 in net sales  | 3 Locketts ordered       |
| 3 chains ordered                                | Gave out all Business cards        | 3 dangles ordered      | 10 customer orders  | 3 plates ordered         |
| 10 charms ordered                               | 1 Cause Ribbon Charm was purchased | 5 chains ordered       | Wish list completed | 1 chain was ordered      |

|                                |                     |                                                 |                                     |                             |
|--------------------------------|---------------------|-------------------------------------------------|-------------------------------------|-----------------------------|
| <b>B</b>                       | <b>I</b>            | <b>N</b>                                        | <b>G</b>                            | <b>O</b>                    |
| I told someone my locket story | \$250 in net sales  | 8 customer orders                               | 1 Owl charm or dangle was purchased | 4 customer orders           |
| 1 friend booked a show         | Wish list completed | 3 friends booked a party                        | 1 Cause Ribbon Charm was purchased  | 5 friends booked a party    |
| 3 chains ordered               | \$500 in net sales  | (OvO) (( )) -\'-\'-                             | 3 Locketts ordered                  | \$1000 in net sales         |
| 10 customer orders             | 5 chains ordered    | I returned my hostess packet and orders on time | 1 chain was ordered                 | Gave out all Business cards |
| 3 dangles ordered              | 3 plates ordered    | Got 5 friends to Like Whitney's FB Page         | I Liked Whitney's FB Page           | 10 charms ordered           |

|                                                 |                          |                       |                                     |                          |
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| Got 5 friends to Like Whitney's FB Page         | 1 chain was ordered      | (OvO) (( )) -\ "-\ "- | Gave out all Business cards         | 10 customer orders       |
| I told someone my locket story                  | 5 friends booked a party | 8 customer orders     | Wish list completed                 | 1 friend booked a show   |
| 3 Lockets ordered                               | \$1000 in net sales      | 4 customer orders     | 1 Owl charm or dangle was purchased | 10 charms ordered        |