

# Quality Idol Bingo

|                 |                         |                             |                   |                         |
|-----------------|-------------------------|-----------------------------|-------------------|-------------------------|
| Transition      | Access                  | First Time<br>Every<br>Time | Ryan<br>Seacrest  | Probing<br>Questions    |
| End<br>Customer | Total<br>Care           | Remain<br>Professional      | CIC               | TTP                     |
| VOC             | Connect                 | <b>FREE</b>                 | Remain<br>Focused | Non Value<br>Statements |
| Empathy         | Obtain<br>and<br>Verify | Self Talk                   | Overtalk          | Resolve                 |
| Summary         | Listening               | Idol                        | Quality           | E Mail                  |

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|                       |                      |                       |            |              |
|-----------------------|----------------------|-----------------------|------------|--------------|
| Remain Focused        | Probing Questions    | Connect               | TTP        | E Mail       |
| Self Talk             | Non Value Statements | Obtain and Verify     | Total Care | CIC          |
| VOC                   | Ryan Seacrest        | <b>FREE</b>           | Quality    | End Customer |
| First Time Every Time | Remain Professional  | Summary               | Empathy    | Resolve      |
| Access                | Transition           | Voice of the Customer | Experience | Idol         |

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|                |                       |                       |                      |               |
|----------------|-----------------------|-----------------------|----------------------|---------------|
| Remain Focused | End Customer          | Resolve               | Experience           | CIC           |
| Access         | Voice of the Customer | First Time Every Time | VOC                  | Empathy       |
| Total Care     | Summary               | <b>FREE</b>           | Overtalk             | Ryan Seacrest |
| E Mail         | Quality               | Obtain and Verify     | Non Value Statements | Connect       |
| TTP            | Probing Questions     | Idol                  | Remain Professional  | Transition    |