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|----------------------------------------------|---------------------------|----------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------|
| <b>P</b>                                     | <b>I</b>                  | <b>N</b>                                                             | <b>K</b>                         | <b>U</b>                                                  |
| Perfect Start (15 faces in 15 days)          | 1 Interview (w/ director) | Call in to the AAA Area Call (6/11 @ 12pm 712-432-0927 code:893404#) | Hold a 2 Facials                 | Get 15 new contacts in a 7 day period                     |
| Be a Star Consultant!                        | Move up the Career Path   | Have a \$100 Day                                                     | 10 appointments on your datebook | Have a 3 Party Week!                                      |
| Listen to Quantum Leap Call 6 days in a row  | Register for Seminar      | Your Amazing!                                                        | 2 Bookings in 1 day              | Earn the Follow Your Heart Necklace with a \$400 WS order |
| Fill in 1 bubble sheet                       | Hold a Party              | Fill out your WAS                                                    | Complete 3 Interviews in a week  | Get 3 new leads in a day                                  |
| Complete 10 customer followup calls in a day | Add a New Team Member     | Have a \$300 STAR Week                                               | Sell 10 items                    | Bring 3 guests to TNL                                     |

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|----------------------------------------------------------------------|----------------------------------|---------------------------------------------|-----------------------------------------------------------|----------------------------------------------|
| <b>P</b>                                                             | <b>I</b>                         | <b>N</b>                                    | <b>K</b>                                                  | <b>U</b>                                     |
| Register for Seminar                                                 | 10 appointments on your datebook | Hold a 2 Facials                            | Be a Star Consultant!                                     | Have a \$100 Day                             |
| Call in to the AAA Area Call (6/11 @ 12pm 712-432-0927 code:893404#) | Sell 10 items                    | Get 15 new contacts in a 7 day period       | Add a New Team Member                                     | Have a 3 Party Week!                         |
| Fill in 1 bubble sheet                                               | 2 Bookings in 1 day              | Your Amazing!                               | Earn the Follow Your Heart Necklace with a \$400 WS order | 1 Interview (w/ director)                    |
| Complete 3 Interviews in a week                                      | Have a \$300 STAR Week           | Perfect Start (15 faces in 15 days)         | Bring 3 guests to TNL                                     | Hold a Party                                 |
| Fill out your WAS                                                    | Get 3 new leads in a day         | Listen to Quantum Leap Call 6 days in a row | Move up the Career Path                                   | Complete 10 customer followup calls in a day |

| <b>P</b>                                                  | <b>I</b>                  | <b>N</b>                         | <b>K</b>                 | <b>U</b>                                                             |
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| Add a New Team Member                                     | Have a \$300 STAR Week    | 10 appointments on your datebook | Get 3 new leads in a day | 2 Bookings in 1 day                                                  |
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