

|                                          |                                                                     |               |                                                                 |                                       |
|------------------------------------------|---------------------------------------------------------------------|---------------|-----------------------------------------------------------------|---------------------------------------|
| <b>B</b>                                 | <b>I</b>                                                            | <b>N</b>      | <b>G</b>                                                        | <b>O</b>                              |
| Targeted<br>Action<br>Eye<br>Revitalizer | 3+<br>Eyeshadow<br>colors on                                        | Eye<br>Cream  | Skinvigorate<br>Brush                                           | Journey<br>of<br>Dreams<br>Fragrance  |
| CC<br>Cream                              | Targeted<br>Action Body<br>Toning<br>Lotion                         | Lip Liner     | Beauty<br>Blotters in<br>your<br>purse                          | Mineral<br>Powder<br>Foundation       |
| TRUE<br>DIMENSIONS<br>lipstick           | Used any<br>Mary Kay<br>Cleanser and<br>Moisturizer<br>this morning | <b>FREE</b>   | Bronzer                                                         | Eye<br>Primer                         |
| Foundation<br>Primer                     | Some sort<br>of MK SPF<br>product on<br>face                        | Hand<br>Cream | Eye<br>Primer                                                   | Lash<br>Primer                        |
| Eye<br>Liner                             | Brow<br>Pencil                                                      | Lip<br>Primer | You have<br>Mary Kay<br>Brush<br>Collection in<br>your bathroom | Compact<br>Pro in<br>your<br>bathroom |

|                                                         |                                                     |                                 |                                    |                                     |
|---------------------------------------------------------|-----------------------------------------------------|---------------------------------|------------------------------------|-------------------------------------|
| <b>B</b>                                                | <b>I</b>                                            | <b>N</b>                        | <b>G</b>                           | <b>O</b>                            |
| Used any Mary Kay Cleanser and Moisturizer this morning | Beauty Blotters in your purse                       | Skinvigorate Brush              | CC Cream                           | Lip Liner                           |
| Eye Cream                                               | You have Mary Kay Brush Collection in your bathroom | Journey of Dreams Fragrance     | Brow Pencil                        | Mineral Powder Foundation           |
| Foundation Primer                                       | Bronzer                                             | <b>FREE</b>                     | Eye Primer                         | 3+ Eyeshadow colors on              |
| Eye Primer                                              | Lip Primer                                          | Targeted Action Eye Revitalizer | Compact Pro in your bathroom       | Some sort of MK SPF product on face |
| Hand Cream                                              | Lash Primer                                         | TRUE DIMENSIONS lipstick        | Targeted Action Body Toning Lotion | Eye Liner                           |

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|---------------------------------------------------------|------------------------------|------------------------------|-----------------------------------------------------|-----------------------------|
| <b>B</b>                                                | <b>I</b>                     | <b>N</b>                     | <b>G</b>                                            | <b>O</b>                    |
| Brow Pencil                                             | Lip Primer                   | Beauty Blotter in your purse | Lash Primer                                         | Bronzer                     |
| Targeted Action Eye Revitalizer                         | Foundation Primer            | Hand Cream                   | Targeted Action Body Toning Lotion                  | Journey of Dreams Fragrance |
| TRUE DIMENSIONS lipstick                                | Compact Pro in your bathroom | <b>FREE</b>                  | Some sort of MK SPF product on face                 | Eye Primer                  |
| Used any Mary Kay Cleanser and Moisturizer this morning | Mineral Powder Foundation    | Skinvigorate Brush           | You have Mary Kay Brush Collection in your bathroom | Eye Cream                   |
| Eye Primer                                              | 3+ Eyeshadow colors on       | Lip Liner                    | CC Cream                                            | Eye Liner                   |