B	I	N	G	O
Upsell a complimenting product	Answered "Who is my rep?"	Sent Samples of product customer has not tried	Talked About Prepping Solutions	Sold SunArmor
Referred to DQ Facebook	Talked about SC3D Plant Stem Cells	Sold more than 3 HydraFirm	Glycolic Acid	Talked about Peptides
Upsell to $350	MangoBrite Resurfacer	**FREE**	Sold On the Go Powder w/a Peel	Sold Retinol Homecare
Talked about DermaMinerals	Sold SC3D Body Creme	Talked About Marketing Support	SkinBrite Peel	Sold an Eye Cream
Power/Primary Pumpkin Resurfacer	Talked SkinBrite technology	Referred to DermaQuest Prof Website	Upsell to Free Shipping	Reviewed BDF Options

Product Knowledge Bingo Card #1 of 3

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B	I	N	G	O
Upsell to $350	Upsell to Free Shipping	Glycolic Acid	Sold SC3D Body Creme	Referred to DQ Facebook
Talked About Prepping Solutions	Sold Retinol Homecare	Sent Samples of product customer has not tried	Sold an Eye Cream	MangoBrite Resurfacer
Sold On the Go Powder w/a Peel	Answered "Who is my rep?"	**FREE**	SkinBrite Peel	Talked About Marketing Support
Reviewed BDF Options	Upsell a complimenting product	Referred to DermaQuest Prof Website	Talked about DermaMinerals	Power/Primary Pumpkin Resurfacer
Sold SunArmor	Sold October Promo	Talked about Peptides	Sold more than 3 HydraFirm	Talked about SC3D Plant Stem Cells

Product Knowledge Bingo Card #2 of 3

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B	I	N	G	O
Talked about DermaMinerals	SkinBrite Peel	Upsell to $350	Reviewed BDF Options	Talked About Prepping Solutions
Talked SkinBrite technology	Talked about Peptides	Upsell to Free Shipping	Sold SC3D Body Creme	MangoBrite Resurfacer
Talked About Marketing Support	Glycolic Acid	**FREE**	Sold On the Go Powder w/a Peel	Sent Samples of product customer has not tried
Sold October Promo	Sold SunArmor	Power/Primary Pumpkin Resurfacer	Answered "Who is my rep?"	Upsell a complimenting product
Talked about SC3D Plant Stem Cells	Sold more than 3 HydraFirm	Sold Retinol Homecare	Sold an Eye Cream	Referred to DermaQuest Prof Website

Product Knowledge Bingo Card #3 of 3

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