

B	I	N	G	O
Upsell a complimenting product	Answered "Who is my rep?"	Sold 3 or more HydraFirm Serum	Sold a product with the letter X in the name	Sold Retinol Homecare
Reviewed BDF Options	Talked about SC3D Plant Stem Cells	Sold SkinBrite Peel Promo	Glycolic Acid	Talked about DermaMinerals
Upsell to \$350	Referred to DQ Facebook	FREE	Sold October Promo	Sold On the Go Powder w/a Peel
Talked SkinBrite technology	Sold Power/Primary Pumpkin Resurfacer	Sold SunArmor	Sold 6 or more Eye Creams	Sold SC3D Body Creme
Referred to DermaQuest Prof Website	Talked About Prepping Solutions	Reviewed Marketing Support	Upsell to Free Shipping	Sent Samples of product customer has not tried

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Upsell to \$350	Upsell to Free Shipping	Glycolic Acid	Sold Power/Primary Pumpkin Resurfacer	Reviewed BDF Options
Sold a product with the letter X in the name	Sold On the Go Powder w/a Peel	Sold 3 or more HydraFirm Serum	Sold SC3D Body Creme	Referred to DQ Facebook
Sold October Promo	Answered "Who is my rep?"	FREE	Sold 6 or more Eye Creams	Sold SunArmor
Sent Samples of product customer has not tried	Upsell a complimenting product	Reviewed Marketing Support	Talked SkinBrite technology	Referred to DermaQuest Prof Website
Sold Retinol Homecare	Sold DermaClear Spot Treament	Talked about DermaMinerals	Sold SkinBrite Peel Promo	Talked about SC3D Plant Stem Cells

B	I	N	G	O
Talked SkinBrite technology	Sold 6 or more Eye Creams	Upsell to \$350	Sent Samples of product customer has not tried	Sold a product with the letter X in the name
Talked About Prepping Solutions	Talked about DermaMinerals	Upsell to Free Shipping	Sold Power/Primary Pumpkin Resurfacer	Referred to DQ Facebook
Sold SunArmor	Glycolic Acid	FREE	Sold October Promo	Sold 3 or more HydraFirm Serum
Sold DermaClear Spot Treatment	Sold Retinol Homecare	Referred to DermaQuest Prof Website	Answered "Who is my rep?"	Upsell a complimenting product
Talked about SC3D Plant Stem Cells	Sold SkinBrite Peel Promo	Sold On the Go Powder w/a Peel	Sold SC3D Body Creme	Reviewed Marketing Support