

Site Tour	Add Value	Fiduciary	Relocate	Overhead
Dollars	Research	Portfolio	CAM	Requirement
Square Feet	Cash Flow	FREE	Lease	Letter of Intent
Representation	Market	Referral	Impact	Percent
Cost	Rent	Expansion	Tenant	Fee

Square Feet	Tenant	CAM	Market	Dollars
Relocate	Letter of Intent	Fiduciary	Percent	Cash Flow
Lease	Add Value	FREE	Impact	Referral
Fee	Site Tour	Expansion	Representation	Cost
Overhead	Incentive	Requirement	Portfolio	Research

Representation	Impact	Square Feet	Fee	Relocate
Rent	Requirement	Tenant	Market	Cash Flow
Referral	CAM	FREE	Lease	Fiduciary
Incentive	Overhead	Cost	Add Value	Site Tour
Research	Portfolio	Letter of Intent	Percent	Expansion