

B	I	N	G	O
Refer 2 people to listen to the MK opportunity	\$150 in pre-party sales	\$700 in party sales	Invite 10 people	Each guest brings a guest
\$500 in party sales	Listen to the MK opportunity	Follow up with invites 1 day before party	\$200 in party sales	Have 5 guests attend party that don't have a consultant already
Keep original party date/time	Send out party invites via snail mail or text or FB	Mary Kay	\$200 in pre-party sales	2 career coffees booked
2 future parties booked	Invite 15 People	3 future parties booked	1 future party booked	Finish Hostess scavenger hunt
\$800 in party sales	\$400 in party sales	Have 10 confirmed guests before the party	Show the MK Look Book to 2 new people	\$600 in party sales

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\$700 in party sales	Show the MK Look Book to 2 new people	Each guest brings a guest	\$400 in party sales	Have 5 guests attend party that don't have a consultant already
2 future parties booked	\$200 in pre-party sales	Mary Kay	2 career coffees booked	\$150 in pre-party sales
1 future party booked	Have 10 confirmed guests before the party	Refer 2 people to listen to the MK opportunity	\$600 in party sales	Invite 15 People
3 future parties booked	Finish Hostess scavenger hunt	Keep original party date/time	Listen to the MK opportunity	\$800 in party sales

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Send out party invites via snail mail or text or FB	Have 5 guests attend party that don't have a consultant already	Invite 10 people	Show the MK Look Book to 2 new people	\$700 in party sales
2 career coffees booked	\$150 in pre-party sales	Follow up with invites 1 day before party	\$500 in party sales	\$800 in party sales