

B	I	N	G	O
Store made LY WTD	100% client capture	\$1000 Sale	Highest KPIs on shift	Sell complete window outfit
Sell Cap	FREE-I was on time	Sold sunglasses	Sell Underwear	Sold kids vest/coat and hat
Store make 11% Conversion WTD	Add on a Watch	FREE	Sell Socks	Refer seasonal associate
Sell 2 sweaters (1 trans)	Sold Coat & Hat/Scarf	Sell Bag	Sell complete sweatsuit (DS)	Sold Complete Outfit(H/T/B/S)
Highest UPT	Sell Cologne	Highest Polo sales on shift	Do a direct send	3 \$300 sales during shift

B	I	N	G	O
Sold kids vest/coat and hat	Do a direct send	Sell jeans/chinos	Refer seasonal associate	Add on a Watch
Sell 2 sweaters (1 trans)	Sold sunglasses	3 \$300 sales during shift	Store make 11% Conversion WTD	100% client capture
Sell Socks	Sell complete window outfit	FREE	Sell Cologne	Sell 4 Accessories (1 Tran)
Sell Cap	FREE-I was on time	Highest KPIs on shift	Sell belt	meet all capture goals
Sell Underwear	Sold Coat & Hat/Scarf	FREE-I learned something new	Sell complete sweatsuit (DS)	\$1000 Sale

B	I	N	G	O
Sell Bag	FREE-I was on time	Sell Socks	Store made LY WTD	Do a direct send
sell 2 wovens (1 trans)	meet all capture goals	Highest % to Ind. Sales Goal	3 \$300 sales during shift	Sell complete window outfit
Sell Underwear	Highest ADS WTD	FREE	100% client capture	Store make 11% Conversion WTD
Sell Cap	FREE-I learned something new	Sell 2 sweaters (1 trans)	Highest KPIs on shift	Add on a Watch
Refer seasonal associate	Highest UPT	Sell complete sweatsuit (DS)	Sell belt	Sold Coat & Hat/Scarf