

B	I	N	G	O
Used an urgentified message	Asked for call next year Freebie	Next steps to complete financial aid	Stated they did not request information	Scheduled student for information meeting on Saturday
Emailed Karen half-time results	Used an urgentified message	Set appointment for another date/time	Called 25 students	Student was driving or away from home
Used an urgentified message	Completed SMAPSS	FREE	Potential student for January	Potential student for February
Student was a stealth application	Provided next steps	Set follow up for tomorrow	No time to talk	Set a campus appointment
Completed SMAPSS	Strange or weird voice mail	Hang up	Used an urgentified message	Left message with child

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Used an urgentified message	Used an urgentified message	Called 25 students	Provided next steps	Emailed Karen half-time results
Stated they did not request information	Potential student for February	Next steps to complete financial aid	Set a campus appointment	Completed SMAPSS
Potential student for January	Asked for call next year Freebie	FREE	No time to talk	Set follow up for tomorrow
Left message with child	Used an urgentified message	Hang up	Student was a stealth application	Completed SMAPSS
Scheduled student for information meeting on Saturday	Noise or screaming children in the backgroud	Student was driving or away from home	Set appointment for another date/time	Used an urgentified message

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Student was a stealth application	No time to talk	Used an urgentified message	Left message with child	Stated they did not request information
Strange or weird voice mail	Student was driving or away from home	Used an urgentified message	Provided next steps	Completed SMAPSS
Set follow up for tomorrow	Called 25 students	FREE	Potential student for January	Next steps to complete financial aid
Noise or screaming children in the backgroud	Scheduled student for information meeting on Saturday	Completed SMAPSS	Asked for call next year Freebie	Used an urgentified message
Used an urgentified message	Set appointment for another date/time	Potential student for February	Set a campus appointment	Hang up